



EXECUTIVE SUMMARY

	Port Hedland Leisure													
	Income					Expen	diture		Position					
	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14		
June		174,420	284,386	217,192		328,205	399,333	425,514		153,785	114,947	208,322		
YTD	3,600,739	2,642,948	3,600,739	2,854,352	5,460,437	4,917,271	5,460,437	4,936,124	1,859,698	2,274,323	1,859,698	2,081,772		

Individual accounts can be found at the end of the report

As per the previous months, the downturn in the local economy and the absence of people in town has directly affected memberships which account for 60% of the budgeted income shortfall. A cost saving measure was implemented at the stadium that resulted in a reduction in cost for electrical from \$28,137.73 in April to \$19,601.51 in June. Conversely, the electricity was over budget by 36% at South Hedland Aquatic Centre.

Consistent with the rest of the year attendances at all facilities have been have been down across the board driven by lower than projected membership numbers. Term 3 Swim School however should not experience the drop in enrolments it traditionally does with the pools holding temperature this year.

The senior sports had their finals and will be relaunched in July, along with a Junior Basketball Competition. The newly launched Club Y Program will be used to launch other junior sports. On the back of a meeting with the Department of Sport and Recreation that highlighted DSR's interest in promoting activity in pre-schoolers, the YMCA has teamed with Play and Learn Day Care to run a 12 week program based on mobilising their clientele

The usage to be focused on this month is the memberships of Wanangkura Stadium. As the main driver of income, these memberships need to be controlled in order to ensure maximum income generation. Membership numbers have been steadily dropping since March last year. This is in line with the local economic slowdown. With a reduced net migration to the Town, Wanangkura Stadium has introduced the Aspirations model so as to engage and retain existing members.

The nomination of Wanangkura stadium by the Chamber of Commerce and Industry for a Business of the Year Award was a highlight of the month, as was the continual progression of the Gratwick Aquatic Centre's unmanned fitness facility. The focus of the facilities for July will be the launch of the Club Y program and the newly inspired Mini Movers day care program. The Gratwick facility continues undergo off season maintenance while the focus at South Hedland lies on the coordination of the Term 3 swim school.





Monthly Report - June 2015

FINANCIAL PERFORMANCE

	Wanangkura Stadium													
	Income					Expen	diture	Position						
	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14		
June		139,391	218,953	190,348		187,801	228,514	216,421		48,410	9,561	26,073		
YTD	2,578,970	1,991,656	2,578,970	2,276,178	2,783,716	2,335,743	2,783,716	2,581,385	204,746	344,088	204,746	305,207		

Individual accounts can be found at the end of the report

As per the previous months, the downturn in the local economy and the absence of people in town has directly affected memberships which account for 60% of the budgeted income shortfall. This has been further reflected on in the Usage Analysis later.

Monthly facility hire was up on budget with an increased volume of bookings while the Health Club casual income remains 29.2% ahead of budget. Greater scrutiny of the outside of hours usage will continue to see this account remain strong.

A cost saving measure that has been implemented has seen stadium lights being turned off whilst not in use and greater control over the air-conditioning units. This has resulted in a reduction in cost for electrical from \$28,137.73 in April to \$19,601.51 in June.

	South Hedland Aquatic Centre													
	Income					Expen	diture		Position					
	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14		
June		27,800	53,066	27,527		108,621	130,242	161,961		80,821	77,176	134,434		
YTD	691,277	402,967	691,277	426,552	1,794,074	1,679,916	1,794,074	1,457,280	1,102,797	1,276,949	1,102,797	1,030,728		

Individual accounts can be found at the end of the report

The cooler weather has seen a significant reduction in attendances which has affected the income across the board from General Entry to merchandise.

While the generally reduced income has also seen a corresponding general reduction in expenditure, the electricity was over budget by 36%. This supports continued investigation into options for renewable energy at the centre as well as other energy saving means such as variable speed drives.





Monthly Report - June 2015

FINANCIAL PERFORMANCE (cont)

	Gratwick Aquatic Centre													
	Income					Expen	diture		Position					
	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14		
June		7229	12,367	682		31,784	40,576	47,133		24,554	28,209	47,815		
YTD	330,493	248,326	330,493	151,622	882,647	901,612	882,647	897,459	552,154	653,286	552,154	745,837		

Individual accounts can be found at the end of the report

Although the centre is closed, there are still income results from membership allocations and adjustments from previous months. Expenses are higher than projected due to additional hours being required in the maintenance projects that being completed during the offseason.

KPIs

						Attendance	:S						
	Gratwick Aquatic Centre					South Hedland Aquatic Centre				Wanangkura Stadium			
	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14	
June		732	0	0		4,216	8,986	2,742		16,353	20,690	14,654	
YTD	37,005	34,276	37,005	34,748	112,185	84,585	110,185	115,827	227,696	137,680	227,696	174,295	

Include your assumptions here – eg. one team = 10 attendances

Consistent with the rest of the year attendances at all facilities have been have been down across the board driven by lower than projected membership numbers the membership attendances has continued in downturn.

That being said, Wanangkura Stadium attendances have improved on previous month by 24% largely due to IBN's annual community booking. Casual Health Club has increased for the month of June, however this was balanced by the Stadium sports running their Semi and Grand Finals thus reducing the numbers through the door.







KPIs (cont)

The Gratwick Aquatic Centre continued to see traffic through the unmanned gym consistent with the previous month. A number of issues regarding the accessibility of the facility by certain membership holders have now been resolved.

As referenced above, the South Hedland Aquatic Centre saw a reduction in the general entries due to the cooler weather.

					Swim S	School Enro	lments					
		Gratwick Aq	uatic Centro	e	South Hedland Aquatic Centre				Total			
	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14
June		0	0	0		288	360	375		288	360	375
YTD	1,110	1040	1,110	1,043	4,050	3,217	4040	3563	5,150	4,257	5,150	4,606

Gratwick Aquatic Centre are closed for the winter and the South Hedland Swim School have retained many of their numbers into the quieter term 2 program. Although term three traditionally the quietest term of the year for swimming lessons, with the pool holding temperature at 32 degrees in the Leisure pool and 28 degrees in the main, it is anticipated the drop off won't be as dramatic as in previous years.





Monthly Report - June 2015

KPIs (cont)

	Sporting Competitions at Wanangkura Stadium											
	Junior Sporting Competition		Senior Sporting Competition									
	Program	KPI	Program	KPI								
June		-/3	Mixed Volleyball	1/10								
			Basketball	2/10								
			Mixed Netball	3/10								
			Futsal	4/10								
July	Basketball	1/3	Mixed Volleyball	1/5								
			Basketball	2/5								
			Mixed Netball	3/5								
			Futsal	4/5								
			Badminton	5/5								

Junior Basketball currently has no teams enrolled so is looking like being cancelled for Term 3. The Indoor Soccer and Volleyball that was planned for Term 3 will be pushed back to Term 4 utilising the Club Y program to launch these programs.

	Senior Programs at Wanangkura Stadium											
	Programs For A Specific Demographic		Lifestyle / Personal Development Programs									
	Program	KPI	Program	KPI								
June		-/2	12 week challenge	5/16								
			Group Fitness Launch	6/16								
July		-/2	12 week challenge	1/16								
			Posing Seminar	2/16								
			Pre-Natal Pilates	3/16								
			Red Dirt Running Club	4/16								

The other programs were the group fitness launches. The July numbers are renewed for the new financial year.

Two new adult term programs will be established in Term 3 specific to developmental areas such as expectant mums and runner of all levels.





Monthly Report - June 2015

KPIs (cont)

	Junior Programs at Wanangkura Stadium											
	Non-Sporting Programs		After School Programs									
	Program	KPI	Program	KPI								
June		4/9		-/3								
July	Daycare Movement – Mini Movers	1/9	Club Y	1/3								
	July Vacation Care Program	2/9										

Previous non sporting programs have been the Vacation Care Programs held during each of the school holidays

On the back of a meeting with the Department of Sport and Recreation that highlighted DSR's interest in promoting activity in pre-schoolers, the YMCA has teamed with Play and Learn Day Care to run a 12 week program based on mobilising their clientele. As this is in addition to the identified programs, it has taken the place of pop-up movies. The Young people make-up workshop has been pushed back to October.

	After School Programs at the Aquatic Centres											
	Gratwick Aquatic Centre	South Hedland Aquatic Centre										
	Program	KPI	Program	KPI								
June		/2		/2								
July		/2	Junior Lifeguard Club	1/2								

There have been no after school programs held as yet at the Aquatic Centres this financial year, however the Junior Lifeguard club is expected to commence in term 3.







KPIs (cont)

					А	qua Run ho	ours					
	Gratwick Aquatic Centre				South Hedland Aquatic Centre				Total			
	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14	Target	Actual	Budget	13/14
June		0	17.32	N/A		1	17.32	N/A		1	34.64	N/A
YTD	208	0	208	N/A	208	1	208	N/A	416	1	416	N/A

Information on the usage of the Aqua-run in 13/14 was not available at the time of writing.

The Aqua-run has been receiving limited usage due to the cooler weather.

	Aquatic Centre Programs & Events												
	Gratwick Aquatic Centre		South Hedland Aquatic Centre										
	Program	KPI	Program	KPI									
June		1/2	Aqua aerobics	1/2									
July		-/2	Aqua aerobics	1/2									

The Aqua Aerobics Program was held at GAC during the season.

The only program held was Aqua Aerobics during June.

	Aqua	atic Trai	ning & Education	
	Gratwick Aquatic Centre		South Hedland Aquatic Centre	
	Program	KPI	Program	KPI
June		-/3	Bronze Medallion	3/3
July		-/3		-/3

Pool Lifeguard, Resuscitation and Aquatic Trainers courses make up the courses three courses run at the centres.

The bronze course carried over from May. No courses are planned for July.



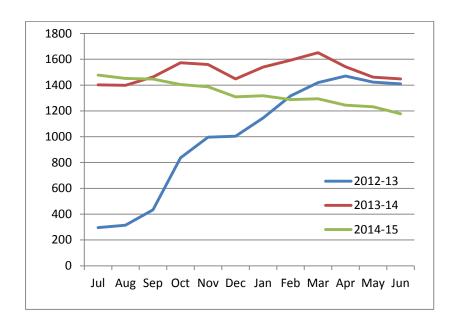


Monthly Report - June 2015

USAGE ANALYSIS

The usage to be focused on this month is the usage memberships of Wanangkura Stadium. As the main driver of income, these memberships need to be controlled in order to ensure maximum income generation.

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
2012-13	296	315	433	837	997	1004	1145	1316	1419	1470	1423	1409
2013-14	1402	1398	1463	1573	1559	1448	1540	1593	1651	1542	1461	1448
2014-15	1477	1452	1447	1404	1387	1309	1318	1288	1294	1244	1232	1177



Membership Trend

Evident by the graph, membership numbers have been steadily dropping since March last year. This is in line with the local economic slowdown. With a reduced net migration to the Town, Wanangkura Stadium has introduced the Aspirations model so as to engage and retain existing members.







HELP

Highlights

The nomination of Wanangkura stadium by the Chamber of Commerce and Industry for a Business of the Year Award was a highlight of the month, as was the continual progression of the Gratwick Aquatic Centre's unmanned fitness facility.

Emerging Issues

The main issues being faced by the facilities are to do with staffing. The process to replace the Health & Fitness and Stadium Coordinators have been delayed due to preferred candidates choosing not relocate to Port Hedland. The condition of the gym equipment as well as the flooring at the Gratwick Aquatic Centre's unmanned facility also needs to be addressed.

Lowlights

The broken up-lights at the entrance of Wanangkura Stadium and an incident where the Smith Machine slipped on the carpet in the Gratwick Aquatic Centre's gym were the main two lowlights of June. The Latitube wave rider continues to be a problem with the pressure on the mat not being able to lift adults of the mat and dropping out the power to the whole centre when both sides are used.

Priorities

The focus of the facilities for July will be the launch of the Club Y program and the newly inspired Mini Movers day care program. The Gratwick facility continues undergo off season maintenance while the focus at South Hedland lies on the coordination of the Term 3 swim school.





ACCOUNTS - Gratwick Aquatic Centre

Income		Year to date			Month		Same mont	h last year	14-15 Current
Account	Actual	Budget	Difference	Actual	Budget	Difference	This month	YTD	Annual Budget
Aqua Aerobics	2,274	2,034	240	-	-	0	-	2,455	2,034
Aquatic Education	40,395	50,570	(10,175)	-	-	0	-	43,961	50,570
Aquatic Programs	-463	6,018	(6,481)	-	-	0	-	1,200	6,018
Birthday Parties	407	2,416	(2,009)	-559	-	(559)	-	1,463 2,416 22,283 30,613	2,416
Café	20,676	30,613	(9,937)	-	-	0	44	22,283	30,613
Facility Rental	3,091	16,256	(13,165)	-944	-	(944)	-1,506	17,201	16,256
General Admission-Adult	39,882	34,600	5,283	35	-	35	-2,923	31,522	34,600
General Admission-Child	8,222	6,563	1,658	-	-	0	-4,000	10,027	6,563
General Admission-Family	507	-	507	-	-	0	-	1,167	-
General Admission-Memberships	123,075	162,933	(39,858)	8,698	12,367	(3,669)	-2,296	8,639	162,933
General Admission-Spectator	933	1,753	(820)	-	-	0	-	645	1,753
Merchandise	8,377	15,000	(6,623)	-	-	0	-	9,714	15,000
School Aquatics	950	1,736	(786)	-	-	0	-	1,208	1,736
Total Income	248,326	330,493	(82,167)	7,229	12,367	(5,138)	-682	151,622	330,493
Expenditure		Year to date			Month		Same mont	h last year	14-15 Current
Account	Actual	Budget	Difference	Actual	Budget	Difference	This month	YTD	Annual Budget
Amenities	953	1,200	247	-	-	0	77	2,766	1,200
Aqua Aerobics	8,566	12,982	4,417	17	-	(17)	1	7,151	12,982
Aquatic Education	38,452	36,144	(2,309)	174	1,736	1,562	-	41,617	36,144
Aquatic Programs	61	3,270	3,209	5	-	(5)	5	232	3,270
Area Manager	43,333	48,265	4,933	3,641	4,022	381	-	-	48,265
Bank Charges	4,659	2,228	(2,431)	402	100	(302)	371	2,557	2,228
Birthday Parties	21	955	934	2	-	(2)	2	21	955
Business Support Officer	9,625	11,186	1,561	1,059	932	(127)	596	5,593	11,186
Cafe	14,228	15,306	1,078	-72	-	72	720	17,950	15,306
Cash Security	528	2,448	1,920	-	-	0	-	3,232	2,448
Centre Manager	212,976	238,927	25,950	18,161	19,911	1,749	-	-	238,927





ACCOUNTS - Gratwick Aquatic Centre (cont)

Expenditure		Year to date			Month		Same mont	h last year	14-15 Current
Account	Actual	Budget	Difference	Actual	Budget	Difference	This month	YTD	Annual Budget
CERM	2,652	2,500	(152)	464	-	(464)	-	-	2,500
Cleaning	13,722	18,003	4,282	1,499	-	(1,499)	-	818	18,003
Consumables	949	98	(851)	210	-	(210)	200	306	98
Duty Management	159,016	110,305	(48,711)	-9,029	-	9,029	5,305	158,841	110,305
Electricity	28,799	34,548	5,749	2,258	2,000	(258)	2,905	35,873	34,548
Equipment Lease	2,100	2,099	(1)	175	175	(0)	-	-	2,099
Equipment	6,085	6,027	(58)	-237	502	740	589	12,292	6,027
Facility Rental	128	-	(128)	-	-	0	-	-	-
First Aid	900	2,388	1,487	-	-	0	301	3,277	2,388
Gardening	29,346	30,856	1,510	-10,654	800	11,454	-115	30,505	30,856
Group Fitness	1,364	-	(1,364)	-	-	0	-	-	-
Health Club	238	-	(238)	-	-	0	-	0	-
Insurance	1,255	4,630	3,376	105	386	281	159	1,906	4,630
Licence & Subscriptions	1,305	5,669	4,364	100	472	372	149	4,119	5,669
Maintenance	77,372	75,732	(1,640)	13,920	3,175	(10,744)	145	86,333	75,732
Management	174	-	(174)	52	-	(52)	17,389	224,173	-
Marketing	1,359	6,000	4,641	-	500	500	44	5,679	6,000
Merchandise	5,513	7,500	1,987	104	-	(104)	798	7,749	7,500
Pool Chemicals	37,824	21,152	(16,672)	1,491	800	(691)	623	21,733	21,152
Postage & Courier	136	765	629	-	-	0	-	747	765
Printing & Stationery	6,785	10,053	3,268	350	500	150	468	11,624	10,053
Recruitment	110	912	802	53	76	23	-	764	912
Recreation Swimming	126,048	112,493	(13,555)	341	-	(341)	8,164	151,549	112,493
Security	5,029	5,049	20	-	421	421	976	5,324	5,049
Telephone	6,402	5,215	(1,187)	374	435	61	478	5,645	5,215
Training	4,725	4,000	(725)	2,443	-	(2,443)	628	8,146	4,000
Travel	3,420	3,346	(74)	645	279	(366)	1,038	2,762	3,346
Uniforms	3,471	5,055	1,585	-952	421	1,374	-	3,288	5,055
Vehicle	1,120	5,496	4,376	-	458	458	-	-	5,496





Waste	910	144	(766)		-	-	0		618	1,024		144
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ACCOUNTS-GratwickAquaticCentre(cont)

		Year to date			Month		Same mont	h last year	14-15 Current
Account	Actual	Budget	Difference	Actual	Budget	Difference	Thismonth	YTD	Annual Budget
Water	39,953	29,700	(10,253)	4,684	2,475	(2,209)	4,497	31,668	29,700
Total Expenditure	901,612	882,647	(18,965)	31,784	40,576	8,792	47,133	897,459	882,647
Position	(653,286)	(552,154)	(101,132)	(24,554)	(28,209)	3,655	(47,815)	(745,837)	-552,154

South Hedland Aquatic Centre

Income		Year to date			Month		Same mont	h last year	14-15 Current
Account	Actual	Budget	Difference	Actual	Budget	Difference	Thismonth	YTD	Annual Budget
Aqua Aerobics	2,360	10,355	(7,995)	-	1,339	(1,339)	92	4,530	10,355
Aquatic Education	134,139	183,890	(49,751)	14,649	18,720	(4,071)	20,890	143,371	183,890
Aquatic Programs	3,418	12,727	(9,309)	1,116	604	513	-	798	12,727
Birthday Parties	1,041	5,420	(4,379)	99	301	(202)	-	3,674	5,420
Café	61,699	117,600	(55,901)	1,871	9,800	(7,929)	1,408	96,147	117,600
Facility Rental	15,827	6,844	8,983	203	147	55	145	5,131	6,844
General Admission-Adult	89,867	124,341	(34,474)	4,806	6,865	(2,059)	4,457	107,007	124,341
General Admission-Child	22,009	27,588	(5,580)	549	2,089	(1,540)	987	27,396	27,588
General Admission-Family	1,554	-	1,554	10	-	10	-	1,933	-
General Admission-Memberships	41,417	46,802	(5,385)	2,849	4,002	(1,154)	-1,388	6,760	46,802
General Admission-Spectator	2,049	4,436	(2,387)	73	460	(387)	66	3,173	4,436
Merchandise	15,679	25,200	(9,521)	584	2,100	(1,516)	487	19,165	25,200
School Aquatics	8,007	3,591	4,416	615	-	615	310	2,816	3,591
Surf Machine	3,901	122,482	(118,581)	378	6,639	(6,261)	49	4,198	122,482
Total Income	402,967	691,277	(288,310)	27,800	53,066	(25,266)	27,527	426,552	691,277





ACCOUNTS-South Hedland Aquatic Centre (cont)

Expenditure		Year to date			Month		Same mont	h last year	14-15 Current
Account	Actual	Budget	Difference	Actual	Budget	Difference	This month	YTD	Annual Budget
Amenities	2,781	4,200	1,419	10	350	340	908	6,442	4,200
Aqua Aerobics	18,757	23,432	4,675	860	3,031	2,171	3,738	21,795	23,432
Aquatic Education	104,602	103,519	(1,083)	7,514	9,862	2,347	16,521	115,821	103,519
Aquatic Programs	141	6,888	6,746	12	567	555	12	141	6,888
Area Manager	45,590	48,266	2,675	3,439	4,022	584	-	-	48,266
Bank Charges	2,514	4,160	1,646	115	347	232	480	4,021	4,160
Birthday Parties	36	2,778	2,742	3	154	151	3	36	2,778
Business Support Officer	12,280	11,206	(1,074)	1,053	934	(119)	536	5,878	11,206
Café	79,192	120,820	41,628	854	4,900	4,046	3,360	59,364	120,820
Cash Security	1,653	4,068	2,415	342	339	(3)	-	3,491	4,068
Centre Manager	233,932	238,926	4,995	18,994	19,911	917	-	-	238,926
CERM	2,652	2,500	(152)	464	-	(464)	-	-	2,500
Cleaning	26,385	28,839	2,454	-6,552	1,917	8,469	461	13,489	28,839
Consumables	318	201	(116)	-112	17	129	-6	124	201
Duty Management	208,204	168,200	(40,004)	12,658	11,221	(1,436)	27,318	174,035	168,200
Electricity	267,561	271,304	3,743	30,833	22,609	(8,224)	51,813	208,690	271,304
Equipment Lease	2,121	2,099	(22)	175	175	(0)	-	-	2,099
Equipment	8,375	9,052	677	-1,146	754	1,900	473	11,427	9,052
First Aid	3,975	3,682	(293)	184	307	123	557	7,622	3,682
Gardening	32,189	40,740	8,551	-8,179	3,426	11,606	-6,428	36,038	40,740
Insurance	2,833	7,287	4,455	236	607	371	159	1,906	7,287
Licence & Subscriptions	3,737	6,402	2,665	1,335	534	(802)	269	4,785	6,402
Maintenance	133,100	130,370	(2,730)	8,823	5,282	(3,541)	4,049	53,667	130,370
Marketing	9,307	16,900	7,593	1,200	1,408	208	245	5,072	16,900
Merchandise	6,623	12,600	5,977	-282	1,050	1,332	331	13,531	12,600
Pool Chemicals	71,005	58,704	(12,301)	3,784	4,892	1,108	-317	70,096	58,704
Postage & Courier	297	532	235	-	44	44	-	346	532





Printing & Stationery	5,814	12,000	6,186	325	1,000	675	2,846	17,243	12,000
Recruitment	450	794	344	393	66	(327)	-	312	794
Recreation Swimming	300,758	380,072	79,313	19,035	24,389	5,353	24,420	312,632	380,072





ACCOUNTS-South Hedland Aquatic Centre (cont)

Expenditure		Year to date			Month		Same mont	h last year	14-15 Current
Account	Actual	Budget	Difference	Actual	Budget	Difference	This month	YTD	Annual Budget
Security	6,360	3,422	(2,937)	598	285	(313)	976	3,839	3,422
Telephone	7,633	8,061	428	284	672	388	243	6,343	8,061
Training	9,530	12,454	2,924	2,443	1,038	(1,405)	5,008	15,039	12,454
Travel	6,680	4,877	(1,803)	1,911	406	(1,505)	-	4,170	4,877
Uniforms	3,319	5,496	2,177	-	458	458	191	5,926	5,496
Vehicle	3,288	5,496	2,208	161	458	297	-	-	5,496
Waste	1,159	221	(937)	91	18	(72)	78	458	221
Water	54,765	33,504	(21,261)	6,763	2,792	(3,971)	1,072	33,433	33,504
Total Expenditure	1,679,916	1,794,074	114,158	108,621	130,242	21,621	161,961	1,457,280	1,794,074
Position	(1,276,949	(1,102,797	(174,152)	(80,821)	(77,176)	(3,645)	(134,434)	(1,030,728	-1,102,797

Wanangkura Stadium

Income		Year to date			Month		Same mont	th last year	14-15 Current
Account	Actual	Budget	Difference	Actual	Budget	Difference	This month	YTD	Annual Budget
Adult term programs	12,739	41,952	(29,213)	-	4,416	(4,416)	3,437	30,083	41,952
Birthday	-	5,236	(5,236)	-	436	(436)	-	91	5,236
Café	61,554	61,200	354	4,002	5,100	(1,098)	6,967	80,155	61,200
Childcare	45,405	53,200	(7,795)	-	-	0	1,075	69,287	53,200
Childrens Term Programs	6,881	42,449	(35,568)	-	4,339	(4,339)	342	28,051	42,449
Creche	30,665	36,941	(6,276)	2,042	3,191	(1,149)	1,676	26,647	36,941
Function Room Rental	31,173	65,906	(34,733)	-207	5,492	(5,699)	4,642	41,577	65,906
Group Fitness	94,252	113,415	(19,163)	6,216	9,451	(3,235)	6,748	90,369	113,415
Health Club Casual	194,754	169,091	25,663	18,211	14,091	4,120	29,703	166,549	169,091
Health club	1,321,120	1,657,275	(336,155)	96,380	138,290	(41,910)	111,872	1,502,137	1,657,275
Meeting Room Rental	10,769	32,062	(21,293)	802	2,672	(1,870)	2,528	19,973	32,062





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ACCOUNTS-Wanangkura Stadium (cont)

Income		Year to date				Month		Same mont	Same month last year		
Account	Actual	Budget	et Difference		Actual	Budget	Difference	This month	YTD	Annual Budget	
Sponsorship	-	12,000	(12,000)		-	1,000	(1,000)	-	-	12,000	
Sports Hall Rental	26,086	47,942	(21,856)		1,045	3,995	(2,951)	2,202	39,392	47,942	
Sports Comp Adult	65,858	68,266	(2,408)		3,552	16,310	(12,758)	9,813	84,150	68,266	
Sports Competitions	-	50,015	(50,015)		-	-	0	-	-	50,015	
Squash Court Rental	44,046	48,465	(4,419)		3,645	4,039	(394)	4,246	34,023	48,465	
Total Income	1,991,656	2,578,970	(587,314)		139,391	218,953	(79,562)	190,348	2,276,178	2,578,970	
Expenditure	Year to date					Month		Same mont	14-15 Current		
Account	Actual	Budget	Difference		Actual	Budget	Difference	This month	YTD	Annual Budget	
Administration	5,948	-	(5,948)		4,552	-	(4,552)	-	-	-	
Adult term programs	12,186	31,555	19,368		1,290	3,322	2,032	962	25,597	31,555	
Amenities	792	1,020	228		274	85	(189)	-	851	1,020	
Area Manager	53,874	48,843	(5,032)		3,712	4,070	358	42,930	221,469	48,843	
Bank Charges	16,397	20,256	3,859		1,758	1,688	(70)	3,000	18,588	20,256	
Birthday Parties	280	3,667	3,387		49	306	256	3	122	3,667	
Business Support Officer	77,679	89,647	11,969		2,172	7,471	5,299	3,112	53,561	89,647	
Café	40,081	36,000	(4,081)		4,960	3,000	(1,960)	4,401	58,896	36,000	
Cash Security	1,404	10,176	8,772		-	848	848	-	5,528	10,176	
Centre Manager	145,804	238,926	93,123		16,476	19,911	3,434	-11,037	122,421	238,926	
CERM	2,652	4,750	2,098		-1,723	1	1,723	-	-	4,750	
Childcare	40,806	41,659	853		77	ı	(77)	-165	55,130	41,659	
Childrens Term Programs	13,229	33,262	20,033		28	3,322	3,293	6,205	42,871	33,262	
Cleaning	142,252	144,000	1,748		11,552	12,000	448	17,746	174,113	144,000	
Consumables	1,180	2,040	860		-20	170	190	-	418	2,040	
Creche	70,405	75,046	4,641		3,788	6,254	2,465	5,390	74,950	75,046	
Creche Team Leader	21,237	63,165	41,929		3,488	5,264	1,776	2,181	31,003	63,165	





Customer Service Functions Manager	96,615	104,353	7,738	10,304	8,696	(1,608)	6,137	84,822	104,353
Customer Service	211,233	236,571	25,338	14,391	19,714	5,323	22,915	194,893	236,571
Sporting Donations	5,948	-	(5,948)	4,552	-	(4,552)	-	-	12,000

ACCOUNTS-Wanangkura Stadium (cont)

Expenditure		Year to date				Month		Same mont	14-15 Current	
Account	Actual	Budget	Difference		Actual	Budget	Difference	This month	YTD	Annual Budget
Duty Management	152,931	124,979	(27,952)		8,953	10,415	1,462	2,201	129,672	124,979
Electricity	269,665	291,996	22,331		28,868	24,333	(4,535)	10,598	381,131	291,996
Equipment Lease	63,899	62,363	(1,535)		5,197	5,197	0	-	-	62,363
Equipment	14,704	11,580	(3,124)		1,949	965	(984)	1,139	21,197	11,580
First Aid	1,690	1,298	(392)		-	108	108	35	2,480	1,298
Gardening	8,800	9,600	800		800	800	0	549	11,135	9,600
Gas	12,797	12,204	(593)		1,017	1,017	0	1,640	13,466	12,204
Group Fitness	156,527	187,918	31,391		10,547	15,660	5,113	13,780	151,523	187,918
Health club	144,910	152,981	8,071		9,212	13,344	4,132	15,335	104,930	152,981
Health Club Manager	83,507	112,059	28,552		7,686	9,338	1,653	5,464	95,240	112,059
Insurance	10,590	13,732	3,141		847	1,144	297	398	4,778	13,732
Licence & Subscriptions	34,596	26,891	(7,705)		-2,096	2,235	4,331	630	22,813	26,891
Maintenance	124,632	149,326	24,694		-1,075	6,887	7,962	15,205	83,424	149,326
Marketing	365	-	(365)		365	-	(365)	-	-	40,100
Postage & Courier	35,822	40,100	4,278		7,466	3,342	(4,125)	2,033	32,505	684
Printing & Stationery	11	-	(11)		-	-	0	2,455	2,455	36,144
Recruitment	47,464	64,752	17,288		4,400	5,396	996	4,398	68,011	2,600
Security	2,180	684	(1,496)		108	57	(51)	-	720	3,246
Telephone	20,693	36,144	15,451		1,415	3,012	1,597	1,548	35,928	27,540
Training	1,130	2,600	1,470		733	217	(517)	-	792	38,000
Travel	7,474	3,246	(4,229)		806	270	(536)	976	5,203	11,376
Uniforms	243	-	(243)		-	-	0	-	-	14,400
Vehicle	44,277	67,409	23,131		2,213	9,748	7,535	3,228	51,270	5,496
Waste	69,692	104,353	34,661		6,278	8,696	2,418	8,840	93,823	4,416
Water	34,159	27,540	(6,619)		1,636	2,295	659	1,494	29,208	9,338
	10,477	38,000	27,523		2,443	3,167	724	1,450	14,868	





Total Expenditure	6,555	11,376	4,821	1,631	948	(683)	2,590	10,922	2,783,716
Position	-295,678	-195,185	-100,493	-55,371	-29,243	-26,128	-51,632	-279,134	-204,746