

## Profit &amp; Loss for as at 30-Apr-2015

Acct No.	Acct Description	YEAR TO DATE				CURRENT MONTH				LAST YEAR		THIS YEAR ANNUAL I
		Actual	Budget	Difference	% Diff	Actual	Budget	Difference		This month LY	LYTD	
<b>INCOME</b>												
AQUAAEROB	Aqua Aerobics	2,274	2,034	240	11.8%	55	281	(227)	(80.6)%	137	2,455	2,034
AQUAED	Aquatic Education	40,395	50,570	(10,175)	(20.1)%	-	4,940	(4,940)	-	5,264	43,961	50,570
AQUAPROG	Aquatic Programs	463	6,018	(6,481)	(107.7)%	111	-	111	-	-	1,200	6,018
BIRTHPARTY	Birthday Parties	966	2,416	(1,450)	(60.0)%	-	345	(345)	-	311	1,463	2,416
CAFE	Cafe	20,676	30,613	(9,937)	(32.5)%	651	3,013	(2,362)	(78.4)%	1,724	22,145	30,613
FACRENTAL	Facility Rental	4,152	16,256	(12,105)	(74.5)%	20	-	(20)	-	733	16,024	16,256
GAADULT	General Admission - Adult	39,559	34,600	4,959	14.3%	1,835	2,945	(1,111)	(37.7)%	2,884	33,859	34,600
GACHILD	General Admission - Child	8,222	6,563	1,658	25.3%	295	564	(268)	(47.6)%	391	13,993	6,563
GAFAM	General Admission - Family	507	-	507	-	97	-	97	-	29	1,167	-
GAMEMB	General Admission - Memberships	104,868	138,199	(33,330)	(24.1)%	11,305	12,884	(1,579)	(12.3)%	965	9,805	162,933
GASPEC	General Admission - Spectator	933	1,753	(820)	(46.8)%	25	216	(190)	(88.2)%	62	645	1,753
HEALTHCLUB	Health club	-	-	0	-	2,230	-	2,230	-	-	-	-
MERCHAND	Merchandise	8,377	15,000	(6,623)	(44.2)%	215	1,800	(1,585)	(88.0)%	310	9,714	15,000
SCHOOAQU	School Aquatics	950	1,736	(786)	(45.3)%	-	-	0	-	-	1,208	1,736
<b>TOTAL INCOME</b>		<b>231,416</b>	<b>305,759</b>	<b>(74,343)</b>		<b>16,800</b>	<b>26,988</b>	<b>(10,188)</b>		<b>12,810</b>	<b>157,639</b>	<b>330,493</b>
<b>EXPENSES</b>												
AMENITIES	Amenities	953	1,200	247	20.6%	-	150	150	-	-	2,366	1,200
AQUAAEROB	Aqua Aerobics	8,187	12,982	4,796	36.9%	2,709	1,795	(913)	(50.9)%	1,250	6,969	12,982
AQUAED	Aquatic Education	38,236	32,671	(5,565)	(17.0)%	480	3,194	2,714	85.0%	6,475	40,010	36,144
AQUAPROG	Aquatic Programs	51	3,270	3,219	98.4%	5	-	(5)	-	5	221	3,270
AREAMAN	Area Manager	35,795	40,221	4,427	11.0%	4,090	4,022	(68)	(1.7)%	-	-	48,265
BANKCHARGE	Bank Charges	4,012	2,028	(1,984)	(97.8)%	360	228	(131)	(57.3)%	-	2,009	2,228
BIRTHPARTY	Birthday Parties	18	955	937	98.2%	2	136	135	98.7%	2	18	955
BUSINESSSU	Business Support Officer	7,439	9,321	1,882	20.2%	1,097	932	(165)	(17.7)%	3	4,800	11,186
CAFE	Cafe	14,157	15,306	1,149	7.5%	602	1,506	904	60.0%	1,326	14,639	15,306
CASHSECURI	Cash Security	528	2,448	1,920	78.4%	47	306	353	115.3%	-	2,763	2,448
CENTREMAN	Centre Manager	177,781	199,105	21,324	10.7%	21,728	19,911	(1,818)	(9.1)%	-	-	238,927
CERM	CERM	2,188	2,500	313	12.5%	-	2,500	2,500	-	-	-	2,500
CLEANING	Cleaning	12,223	18,003	5,781	32.1%	1,670	910	(760)	(83.5)%	52	9,696	18,003
CONSUMABLE	Consumables	853	98	(755)	(766.9)%	133	12	(121)	(981.0)%	20	106	98
DUTYMANAGE	Duty Management	157,534	110,305	(47,229)	(42.8)%	24,465	14,511	(9,954)	(68.6)%	26,344	140,436	110,305
ELECT	Electricity	25,144	30,548	5,404	17.7%	2,927	3,319	392	11.8%	5,175	30,558	34,548
EQUIPLEASE	Equipment Lease	1,750	1,749	(1)	(0.1)%	175	175	(0)	(0.1)%	-	-	2,099
EQUIPMENT	Equipment	5,926	5,023	(903)	(18.0)%	408	502	94	18.7%	92	11,252	6,027
FACRENTAL	Facility Rental	128	-	(128)	-	-	-	0	-	-	-	-
FIRSTAID	First Aid	900	2,388	1,487	62.3%	359	298	657	220.3%	-	2,937	2,388
GARDENING	Gardening	36,196	29,256	(6,940)	(23.7)%	3,804	2,496	(1,308)	(52.4)%	3,120	30,620	30,856
GROUFPIT	Group Fitness	1,364	-	(1,364)	-	-	-	0	-	-	-	-
HEALTHCLUB	Health club	238	-	(238)	-	116	-	(116)	-	-	-	-
INSURANCE	Insurance	1,046	3,858	2,813	72.9%	105	386	281	72.9%	159	1,589	4,630
LICENCE	Licence & Subscriptions	989	4,724	3,735	79.1%	53	472	419	88.7%	117	3,853	5,669
MAINT	Maintenance	58,712	70,994	12,282	17.3%	6,855	11,551	4,697	40.7%	1,126	82,364	75,732
MARKETING	Marketing	1,299	5,000	3,701	74.0%	44	500	456	91.2%	360	5,417	6,000
MERCHAND	Merchandise	5,409	7,500	2,091	27.9%	334	900	566	62.8%	97	6,990	7,500
POOLCHEM	Pool Chemicals	35,710	19,552	(16,158)	(82.6)%	554	2,244	1,690	75.3%	2,667	20,744	21,152
POSTCOUR	Postage & Courier	136	765	629	82.3%	-	96	96	-	-	747	765
PRINTING	Printing & Stationery	6,136	9,053	2,917	32.2%	1,135	1,007	(128)	(12.7)%	1,627	10,742	10,053
RECRUIT	Recruitment	57	760	704	92.5%	57	76	19	25.5%	-	764	912
RECSWIM	Recreation Swimming	126,672	112,493	(14,180)	(12.6)%	10,353	14,954	4,600	30.8%	18,043	144,735	112,493

SECURITY	Security	5,029	4,208	(822)	(19.5)%	1,280	421	(859)	(204.2)%	427	3,821	5,049
TELEPHONE	Telephone	5,570	4,346	(1,224)	(28.2)%	631	435	(196)	(45.2)%	449	4,495	5,215
TRAINING	Training	864	4,000	3,136	78.4%	-	500	500	-	60	7,454	4,000
TRAVEL	Travel	1,651	2,788	1,137	40.8%	-	279	279	-	-	1,724	3,346
UNIFORMS	Uniforms	4,423	4,213	(210)	(5.0)%	1,881	421	(1,459)	(346.4)%	-	3,288	5,055
VEHICLE	Vehicle	1,120	4,580	3,460	75.5%	-	458	458	-	-	-	5,496
WASTE	Waste	910	144	(766)	(532.3)%	-	18	18	-	-	-	144
WATER	Water	32,444	24,750	(7,694)	(31.1)%	4,077	2,475	(1,602)	(64.7)%	2,566	24,910	29,700
<b>TOTAL Expenses</b>		<b>819,777</b>	<b>803,107</b>	<b>(16,670)</b>		<b>91,723</b>	<b>94,097</b>	<b>2,374</b>		<b>87,250</b>	<b>815,588</b>	<b>882,647</b>
<b>Net Result (Surplus/(Deficit))</b>		<b>(588,361)</b>	<b>(497,348)</b>	<b>(91,013)</b>		<b>(74,923)</b>	<b>(67,109)</b>	<b>(7,814)</b>		<b>(74,441)</b>	<b>(657,948)</b>	<b>(552,154)</b>
<b>Profit % - Target 10%</b>				<b>(254.2)%</b>				<b>(446.0)%</b>				
								0.0%				



Profit & Loss for as at 30-Apr-2015

Acct No.	Acct Description	YEAR TO DATE				CURRENT MONTH			LAST YEAR		THIS YEAR ANNUAL BUDGET
		Actual	Budget	Difference	% Diff	Actual	Budget	Difference	This month LY	LYTD	
<b>INCOME</b>											
<b>TOTAL INCOME</b>		<u>-</u>	<u>-</u>	<u>0</u>		<u>-</u>	<u>-</u>	<u>0</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>EXPENSES</b>											
CLEANING	Cleaning	3,355	-	(3,355)	-	355	-	(355)	-	-	-
DUTYMANAGE	Duty Management	20,122	-	(20,122)	-	-	-	0	-	3,039	32,940
FIRSTAID	First Aid	871	-	(871)	-	-	-	0	-	-	-
MAINT	Maintenance	- 1,071	-	1,071	-	-	-	0	-	-	-
POOLCHEM	Pool Chemicals	2,348	-	(2,348)	-	2,348	-	(2,348)	-	301	460
<b>TOTAL Expenses</b>		<u>25,624</u>	<u>-</u>	<u>(25,624)</u>		<u>2,703</u>	<u>-</u>	<u>(2,703)</u>		<u>3,784</u>	<u>37,841</u>
<b>Net Result (Surplus/(Deficit))</b>		<u>(25,624)</u>	<u>-</u>	<u>(25,624)</u>		<u>(2,703)</u>	<u>-</u>	<u>(2,703)</u>		<u>(3,784)</u>	<u>(37,841)</u>
<b>Profit % - Target 10%</b>				-				-			

**Profit & Loss for as at 30-Apr-2015**

Acct No.	Acct Description	YEAR TO DATE				CURRENT MONTH				LAST YEAR		THIS YEAR ANNUAL BUDGET	
		Actual	Budget	Difference	% Diff	Actual	Budget	Difference		This month LY	LYTD		
<b>INCOME</b>													
AQUAAEROB	Aqua Aerobics	2,305	7,676	(5,370)	(70.0)%	73	670	(597)	(89.1)%	137	3,910	10,355	
AQUAED	Aquatic Education	103,513	146,450	(42,937)	(29.3)%	7,471	9,880	(2,409)	(24.4)%	8,937	100,599	183,890	
AQUAPROG	Aquatic Programs	1,520	10,633	(9,113)	(85.7)%	-	302	(302)	-	-	798	12,727	
BIRTHPARTY	Birthday Parties	943	4,818	(3,875)	(80.4)%	-	301	(301)	-	300	3,674	5,420	
CAFE	Cafe	58,376	98,000	(39,624)	(40.4)%	2,768	9,800	(7,032)	(71.8)%	6,623	90,599	117,600	
FACRENTAL	Facility Rental	15,402	6,550	8,852	135.2%	-	50	147	(197)	(134.0)%	2	4,260	6,844
GAADULT	General Admission - Adult	82,452	106,550	(24,098)	(22.6)%	4,896	12,118	(7,222)	(59.6)%	7,352	97,418	124,341	
GACHILD	General Admission - Child	21,036	23,398	(2,361)	(10.1)%	1,238	2,566	(1,328)	(51.7)%	2,412	25,333	27,588	
GAFAM	General Admission - Family	1,544	-	1,544	-	132	-	132	-	116	1,885	-	
GAMEMB	General Admission - Memberships	35,135	38,798	(3,663)	(9.4)%	5,827	4,002	1,825	45.6%	736	7,395	46,802	
GASPEC	General Admission - Spectator	1,936	3,446	(1,509)	(43.8)%	109	478	(369)	(77.2)%	261	2,997	4,436	
HEALTHCLUB	Health club	-	-	0	-	-	2,230	-	(2,230)	-	-	-	
MERCHAND	Merchandise	14,470	21,000	(6,530)	(31.1)%	700	2,100	(1,400)	(66.7)%	1,015	17,852	25,200	
SCHOOAQU	School Aquatics	5,477	3,591	1,886	52.5%	4	545	(542)	(99.3)%	-	308	1,641	3,591
SURFMACH	Surf Machine	3,447	109,205	(105,757)	(96.8)%	302	11,378	(11,076)	(97.3)%	-	4,148	122,482	
<b>TOTAL INCOME</b>		<b>347,556</b>	<b>580,112</b>	<b>(232,557)</b>		<b>21,239</b>	<b>54,287</b>	<b>(33,048)</b>		<b>27,666</b>	<b>362,856</b>	<b>691,277</b>	
<b>EXPENSES</b>													
AMENITIES	Amenities	2,771	3,500	729	20.8%	6	350	344	98.2%	339	5,068	4,200	
AQUAAEROB	Aqua Aerobics	16,720	17,370	651	3.7%	1,144	1,516	372	24.5%	1,314	13,089	23,432	
AQUAED	Aquatic Education	89,024	83,796	(5,229)	(6.2)%	1,866	6,845	4,979	72.7%	7,221	82,129	103,519	
AQUAPROG	Aquatic Programs	118	5,503	5,385	97.9%	12	284	272	95.8%	12	118	6,888	
AREAMAN	Area Manager	38,505	40,221	1,716	4.3%	3,916	4,022	106	2.6%	-	-	48,266	
BANKCHARGE	Bank Charges	2,240	3,467	1,227	35.4%	298	347	49	14.0%	-	2,915	4,160	
BIRTHPARTY	Birthday Parties	30	2,469	2,439	98.8%	3	154	151	98.0%	6	30	2,778	
BUSINESSSU	Business Support Officer	10,123	9,338	(785)	(8.4)%	1,095	934	(161)	(17.3)%	3	4,778	11,206	
CAFE	Cafe	76,905	111,020	34,115	30.7%	789	9,037	8,249	91.3%	4,900	55,668	120,820	
CASHSECURI	Cash Security	1,311	3,390	2,079	61.3%	-	339	375	110.6%	-	3,022	4,068	
CENTREMAN	Centre Manager	195,868	199,105	3,237	1.6%	28,102	19,911	(8,191)	(41.1)%	-	-	238,926	
CERM	CERM	2,188	2,500	313	12.5%	-	2,500	2,500	-	-	-	2,500	
CLEANING	Cleaning	29,522	25,005	(4,517)	(18.1)%	8,728	2,751	(5,977)	(217.3)%	817	12,949	28,839	
CONSUMABLE	Consumables	430	168	(262)	(156.3)%	-	17	17	-	-	131	201	
DUTYMANAGE	Duty Management	183,798	141,364	(42,434)	(30.0)%	25,105	9,352	(15,753)	(168.4)%	12,696	117,278	168,200	
ELECT	Electricity	209,530	226,087	16,557	7.3%	14,964	22,609	7,645	33.8%	11,565	123,781	271,304	
EQUIPLEASE	Equipment Lease	1,750	1,749	(1)	(0.1)%	175	175	(0)	(0.1)%	-	-	2,099	
EQUIPMENT	Equipment	7,816	7,543	(273)	(3.6)%	432	754	322	42.7%	604	10,859	9,052	
FIRSTAID	First Aid	3,695	3,068	(627)	(20.4)%	723	307	(417)	(135.8)%	-	6,630	3,682	
GARDENING	Gardening	36,934	33,888	(3,046)	(9.0)%	3,434	3,426	(8)	(0.2)%	9,484	39,345	40,740	
INSURANCE	Insurance	2,361	6,073	3,712	61.1%	236	607	371	61.1%	159	1,588	7,287	
LICENCE	Licence & Subscriptions	2,369	5,335	2,966	55.6%	203	534	330	61.9%	117	4,399	6,402	
MAINT	Maintenance	122,520	121,379	(1,141)	(0.9)%	10,233	21,549	11,316	52.5%	3,951	45,571	130,370	
MARKETING	Marketing	7,887	14,083	6,196	44.0%	1,918	1,408	(509)	(36.2)%	-	700	4,609	16,900
MERCHAND	Merchandise	6,443	10,500	4,057	38.6%	749	1,050	301	28.7%	2,907	11,729	12,600	

POOLCHEM	Pool Chemicals	65,284	48,920	(16,364)	(33.5)%	9,203	4,892	(4,311)	(88.1)%	8,790	65,420	58,704	
POSTCOUR	Postage & Courier	297	443	146	33.0%	-	250	44	294	663.9%	-	346	532
PRINTING	Printing & Stationery	5,146	10,000	4,854	48.5%	575	1,000	425	42.5%	2,606	13,984	12,000	
RECRUIT	Recruitment	57	661	605	91.4%	57	66	9	14.3%	-	312	794	
RECSWIM	Recreation Swimming	261,673	331,294	69,621	21.0%	19,331	28,533	9,202	32.3%	21,764	257,768	380,072	
SECURITY	Security	5,762	2,852	(2,910)	(102.0)%	898	285	(612)	(214.7)%	342	2,595	3,422	
TELEPHONE	Telephone	7,131	6,718	(413)	(6.1)%	270	672	402	59.9%	256	5,860	8,061	
TRAINING	Training	5,637	10,378	4,741	45.7%	-	1,038	1,038	-	209	8,598	12,454	
TRAVEL	Travel	4,089	4,064	(25)	(0.6)%	-	406	406	-	-	3,218	4,877	
UNIFORMS	Uniforms	3,319	4,580	1,261	27.5%	-	458	458	-	693	4,156	5,496	
VEHICLE	Vehicle	3,048	4,580	1,532	33.4%	170	458	288	62.9%	-	-	5,496	
WASTE	Waste	1,068	185	(883)	(478.6)%	-	18	18	-	-	144	221	
WATER	Water	44,995	27,920	(17,075)	(61.2)%	8,485	2,792	(5,693)	(203.9)%	8,885	28,052	33,504	
<b>TOTAL Expenses</b>		<b>1,458,362</b>	<b>1,530,519</b>	<b>72,157</b>		<b>142,833</b>	<b>151,439</b>	<b>8,607</b>		<b>106,218</b>	<b>1,126,832</b>	<b>1,794,074</b>	
<b>Net Result (Surplus/(Deficit))</b>		<b>(1,110,806)</b>	<b>(950,407)</b>	<b>(160,400)</b>		<b>(121,594)</b>	<b>(97,152)</b>	<b>(24,441)</b>		<b>(78,552)</b>	<b>(763,976)</b>	<b>(1,102,797)</b>	
<b>Profit % - Target 10%</b>				<b>(319.6)%</b>				<b>(572.5)%</b>				0.0%	

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Acct No.	Acct Description	YEAR TO DATE				CURRENT MONTH				LAST YEAR		THIS YEAR ANNUAL BUDGET
		Actual	Budget	Difference	% Diff	Actual	Budget	Difference		This month LY	LYTD	
<b>INCOME</b>												
ADULLTERM	Adult term programs	9,124	33,120	(23,996)	(72.5)%	-	2,208	(2,208)	-	1,150	26,288	41,952
BIRTHDAY	Birthday	-	4,364	(4,364)	-	-	436	(436)	-	-	91	5,236
CAFE	Cafe	52,812	51,000	1,812	3.6%	4,022	5,100	(1,078)	(21.1)%	5,825	65,482	61,200
CHILDCARE	Childcare	42,128	53,200	(11,073)	(20.8)%	8,266	9,673	(1,406)	(14.5)%	9,181	66,069	53,200
CHILDTERM	Childrens Term Programs	6,881	33,770	(26,889)	(79.6)%	-	2,170	(2,170)	-	-	27,709	42,449
CRECHE	Creche	26,134	30,559	(4,425)	(14.5)%	2,673	3,191	(518)	(16.2)%	1,823	22,692	36,941
FUNRENTAL	Function Room Rental	16,920	54,922	(38,002)	(69.2)%	-	600	(6,092)	(110.9)%	-	849	32,957
GROUFPFIT	Group Fitness	80,545	94,512	(13,967)	(14.8)%	8,775	9,451	(676)	(7.2)%	5,173	74,090	113,415
HEALTHCAS	Health Club Casual	171,800	140,909	30,891	21.9%	29,332	14,091	15,241	108.2%	9,384	122,396	169,091
HEALTHCLUB	Health club	1,125,913	1,380,695	(254,782)	(18.5)%	137,085	138,290	(1,205)	(0.9)%	119,212	1,230,600	1,657,275
MEETRENTAL	Meeting Room Rental	8,711	26,718	(18,007)	(67.4)%	1,727	2,672	(945)	(35.4)%	1,647	16,517	32,062
PERSONALT	Personal Training	38,814	61,295	(22,481)	(36.7)%	2,652	6,130	(3,478)	(56.7)%	4,974	53,631	73,555
SPONSORS	Sponsorship	-	10,000	(10,000)	-	-	1,000	(1,000)	-	-	-	12,000
SPORTRENT	Sports Hall Rental	23,682	39,952	(16,270)	(40.7)%	2,525	3,995	(1,470)	(36.8)%	2,291	34,291	47,942
SPORTSADL	Sports Comp Adult	52,410	38,024	14,386	37.8%	-	-	0	-	5,684	65,985	38,024
SPORTSCOMP	Sports Competitions	3,984	50,015	(46,032)	(92.0)%	3,941	9,167	(5,226)	(57.0)%	-	-	80,257
SQUASHRENT	Squash Court Rental	38,325	40,387	(2,062)	(5.1)%	4,917	4,039	878	21.7%	3,400	27,115	48,465
<b>TOTAL INCOME</b>		<b>1,698,183</b>	<b>2,143,443</b>	<b>(445,260)</b>		<b>205,315</b>	<b>217,104</b>	<b>(11,789)</b>		<b>168,893</b>	<b>1,866,168</b>	<b>2,578,970</b>
<b>EXPENSES</b>												
ADMIN	Administration	2,062	-	(2,062)	-	-	1,103	-	1,103	-	-	-
ADULLTERM	Adult term programs	10,764	24,912	14,148	56.8%	1,300	1,661	361	21.7%	644	23,733	31,555
AMENITIES	Amenities	518	850	332	39.1%	288	85	(203)	(238.8)%	-	386	1,020
AREAMAN	Area Manager	49,076	40,702	(8,374)	(20.6)%	4,396	4,070	(326)	(8.0)%	12,152	155,567	48,843
BANKCHARGE	Bank Charges	14,016	16,880	2,864	17.0%	1,662	1,688	26	1.6%	-	14,336	20,256
BIRTHPARTY	Birthday Parties	208	3,056	2,848	93.2%	21	306	285	93.2%	3	115	3,667
BUSINESSSU	Business Support Officer	71,777	74,706	2,929	3.9%	3,251	7,471	4,220	56.5%	668	47,709	89,647
CAFE	Cafe	31,073	30,000	(1,073)	(3.6)%	1,170	3,000	1,830	61.0%	3,553	44,585	36,000
CASHSECURI	Cash Security	1,404	8,480	7,076	83.4%	-	36	848	104.2%	-	5,059	10,176
CENTREMAN	Centre Manager	109,872	199,105	89,234	44.8%	17,270	19,911	2,641	13.3%	10,597	120,892	238,926
CERM	CERM	4,375	4,750	375	7.9%	-	4,750	4,750	-	-	-	4,750
CHILDCARE	Childcare	40,460	41,659	1,199	2.9%	7,016	5,095	(1,921)	(37.7)%	7,411	51,205	41,659
CHILDTERM	Childrens Term Programs	13,505	26,619	13,114	49.3%	2,581	1,661	(920)	(55.4)%	1,390	34,637	33,262
CLEANING	Cleaning	118,343	120,000	1,657	1.4%	15,061	12,000	(3,061)	(25.5)%	15,400	142,175	144,000
CONSUMABLE	Consumables	1,200	1,700	500	29.4%	-	170	170	-	-	418	2,040
CRECHE	Creche	58,495	62,538	4,043	6.5%	5,782	6,254	472	7.5%	5,976	62,759	75,046
CRECHETL	Creche Team Leader	16,028	52,637	36,609	69.5%	2,154	5,264	3,110	59.1%	2,381	26,632	63,165
CSOFUNCMAN	Customer Service Functions Manager	74,051	86,961	12,909	14.8%	6,058	8,696	2,638	30.3%	8,933	70,864	104,353
CUSTSERVE	Customer Service	176,554	197,142	20,589	10.4%	15,200	19,714	4,514	22.9%	15,529	156,444	236,571
DONATIONS	Sporting Donations	2,365	10,000	7,635	76.4%	2,365	1,000	(1,365)	(136.5)%	-	-	12,000
DUTYMANAGE	Duty Management	128,613	104,149	(24,464)	(23.5)%	12,204	10,415	(1,789)	(17.2)%	10,160	113,805	124,979
ELECT	Electricity	225,093	243,330	18,237	7.5%	22,311	24,333	2,022	8.3%	20,833	290,522	291,996
EQUIPLEASE	Equipment Lease	53,505	51,970	(1,535)	(3.0)%	6,485	5,197	(1,288)	(24.8)%	-	-	62,363

EQUIPMENT	Equipment	11,558	9,650	(1,908)	(19.8)%	1,494	965	(529)	(54.8)%	-	247	16,083	11,580
FIRSTAID	First Aid	1,690	1,082	(609)	(56.3)%	-	108	108	-	-	-	2,363	1,298
GARDENING	Gardening	7,200	8,000	800	10.0%	800	800	0	0.0%	-	1,947	9,627	9,600
GAS	Gas	10,763	10,170	(593)	(5.8)%	1,360	1,017	(343)	(33.7)%	-	3,063	11,321	12,204
GROUPFIT	Group Fitness	136,416	156,598	20,182	12.9%	13,622	15,660	2,038	13.0%	-	6,051	124,234	187,918
HEALTHCLUB	Health club	118,906	126,293	7,386	5.8%	9,200	12,153	2,953	24.3%	-	8,831	83,545	152,981
HEALTHMAN	Health Club Manager	66,602	93,383	26,780	28.7%	10,006	9,338	(668)	(7.2)%	-	7,784	82,987	112,059
INSURANCE	Insurance	8,896	11,443	2,547	22.3%	847	1,144	297	26.0%	-	398	3,982	13,732
LICENCE	Licence & Subscriptions	33,579	22,422	(11,157)	(49.8)%	2,580	2,235	(345)	(15.4)%	-	764	19,407	26,891
MAINT	Maintenance	104,870	116,729	11,858	10.2%	33,831	17,580	(16,251)	(92.4)%	-	5,090	61,149	149,326
MARKETING	Marketing	22,186	33,417	11,231	33.6%	947	3,342	2,395	71.7%	-	1,109	25,869	40,100
OPERATIONS	Operations	11	-	(11)	-	-	-	0	-	-	-	-	-
PERSONALT	Personal Training	38,407	53,960	15,553	28.8%	1,286	5,396	4,110	76.2%	-	5,698	58,813	64,752
POSTCOUR	Postage & Courier	1,844	570	(1,274)	(223.5)%	-	57	57	-	-	-	435	684
PRINTING	Printing & Stationery	17,427	30,120	12,693	42.1%	1,465	3,012	1,547	51.4%	-	9,233	33,056	36,144
RECRUIT	Recruitment	397	2,167	1,770	81.7%	57	217	160	73.8%	-	-	792	2,600
SECURITY	Security	6,636	2,705	(3,931)	(145.3)%	846	270	(576)	(212.9)%	-	923	4,228	3,246
SPORTSADL	Sports Comp Adult	243	-	(243)	-	-	-	0	-	-	-	-	-
SPORTSCOMP	Sports Competitions	34,650	49,433	14,784	29.9%	2,515	5,313	2,798	52.7%	-	3,923	41,582	67,409
SPORTSMAN	Team Sports Manager	60,208	86,961	26,752	30.8%	4,650	8,696	4,046	46.5%	-	6,481	76,340	104,353
TELEPHONE	Telephone	30,966	22,950	(8,016)	(34.9)%	1,947	2,295	348	15.2%	-	3,302	26,563	27,540
TRAINING	Training	7,791	31,667	23,876	75.4%	-	3,167	3,167	-	-	2,013	12,937	38,000
TRAVEL	Travel	3,432	9,480	6,048	63.8%	-	948	948	-	-	536	7,636	11,376
UNIFORMS	Uniforms	9,150	12,000	2,851	23.8%	-	1,200	1,200	-	-	-	5,814	14,400
VEHICLE	Vehicle	1,911	4,580	2,669	58.3%	790	458	(332)	(72.5)%	-	772	12,557	5,496
WASTE	Waste	2,820	3,680	860	23.4%	-	368	368	-	-	76	1,173	4,416
WATER	Water	-	3,426	7,781	144.0%	-	239	778	101.7%	-	3,268	9,334	9,338

<b>TOTAL Expenses</b>		<b>1,938,490</b>	<b>2,309,385</b>	<b>370,895</b>		<b>213,437</b>	<b>240,104</b>	<b>26,667</b>		<b>185,572</b>	<b>2,093,670</b>	<b>2,783,716</b>
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<b>Net Result (Surplus/(Deficit))</b>		<b>(240,307)</b>	<b>(165,942)</b>	<b>(74,365)</b>		<b>(8,121)</b>	<b>(23,000)</b>	<b>14,878</b>		<b>(16,679)</b>	<b>(227,502)</b>	<b>(204,746)</b>
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<b>Profit % - Target 10%</b>				<b>(14.2)%</b>				<b>(4.0)%</b>				
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0.0%